



# a fully integrated sustainable business model

Presence throughout the entire value chain

SUSTAINABLE VALUE CREATION

...aligned with our stakeholders' interests

## Development (2 - 8 years)

- Land negotiation and plant design
- Permitting
- Sales contracts
- Project financing



Conception

- Dialogue with local stakeholders
- Identification of local needs for socio economic improvements
- Environmental impact studies and integration of mitigation measures



Financing

## Construction (1 - 2 years)

- Engineering
- Procurement
- Construction management



EPC

- Long-term partnerships with local suppliers favoured
- HSE criteria and penalties

## Operation (15 - 40 years)

- Power plant operation
- Equipment maintenance
- Energy sales



Operation & Maintenance

- Optimization of natural resources
- Monitoring of environmental issues
- Follow up of socio economic projects



Energy sales