

OPPORTUNITY
OPPORTUNITÉ
OPORTUNIDADE



HUMAN RESOURCES

SUBJECT: Communication – Announcement

SUJET: Communication – Communiqué

ASSUNTO: Comunicação – Comunicado

Sales Manager (M/F)

Our **ETD (Equipment, Trading and Distribution) Department** is looking for a **Sales Manager**, who will have the following responsibilities:

- Achieve assigned monthly/ quarterly/ annual sales revenues & profitability;
- Run weekly sales reports to track country sales trends and productivity;
- New accounts development;
- Regularly updates with market intelligence about competitors;
- Regularly updates relating market trends in terms of technology;
- Weekly report including commercial team and customer issues.

QUALIFICATIONS:

The ideal candidate will have/ be:

- Engineering Degree (Electrical Engineering will be a plus);
- At least 5 years of experience in sales on distribution within photovoltaic sector with a proven customer portfolio;
- Good knowledge of MS Office 365 and other web tools;
- Fluent in Spanish;
- English proficiency.

• SOLAR • WIND • HYDRO • BIOMASS •

At Voltaia we are passionate about **renewable energies!** We are an electricity producer from wind, solar, hydro and biomass, and also a service provider to 3rd party clients such as **Development, EPC, O&M and Distribution.**

Today we are in **18 countries, split among 4 continents**, and offering a **global operating capacity** to our clients. We are listed on the regulated Euronext market in Paris since July 2014.

Announcement Date: 08-03-2019

REFERENCE
07.2019

COMPANY
Voltaia

DEPARTMENT
ETD

JOB TITLE
Sales Manager

LOCATION
Madrid, Spain

STARTING DATE
May 2019

Key Skills:

- Positive, motivational and problems solving attitude;
- Independent and responsible;
- Sales and target driven;
- Excellent verbal and written communication skills;
- Multi-tasker with the ability to prioritize;
- Excellent negotiation skills;
- Customer oriented.

Your application will be reviewed by Daniela Mendes.

If you are interested in this career opportunity, please send us your CV to votaliarecruits@votalia.com, with the subject "07.2019 – Sales Manager - Spain".