

OPPORTUNITY

OPPORTUNITÉ

OPORTUNIDADE



## HUMAN RESOURCES

**SUBJECT: Communication – Announcement**

SUJET: Communication – Communiqué

ASSUNTO: Comunicação – Comunicado

### O&M Bid Engineer (M/F)

Our **O&M** business line is looking for an **O&M Bid Engineer**, who will have the following responsibilities:

- Interact with a multi-disciplinary team (sales, engineering, field services and legal);
- Challenge the technical and commercial inputs with support of existing benchmarks, experience and industry standards;
- Lead bids and proposal activities from the issuance of the RFP (Request for Proposal) to project handover, including RFP analysis and identification of key requirements for winning strategies;
- Participate to customer meetings, negotiate scope, present orally technical offers, review and authorize clarifications requests, and support the Bid and Sales Manager;
- Manage internal stakeholder, support, inform and influence key players to achieve objectives;
- Build costing model and budget by gathering inputs for technical team from multi-disciplinary contributors;
- Support in the preparation of RFQ (Request for Quotation);
- Supporting during contract negotiation;
- Maintain and upholds the highest confidentiality level for sensitive information both internally and externally.

• SOLAR • WIND • HYDRO • BIOMASS •

At Voltaia we are passionate about **renewable energies!** We are an electricity producer from wind, solar, hydro and biomass, and also a service provider to 3<sup>rd</sup> party clients such as **Development, EPC, O&M and Distribution.**

Today we are in **17 countries, split among 4 continents**, and offering a **global operating capacity** to our clients. We are listed on the regulated Euronext market in Paris since July 2014.

Announcement Date: 31-10-2018

**REFERENCE**  
39.2018

**COMPANY**  
Voltaia

**DEPARTMENT**  
Bidding O&M

**JOB TITLE**  
O&M Bid Engineer

**LOCATION**  
Porto, Portugal

**STARTING DATE**  
December 2018

## **QUALIFICATIONS:**

The ideal candidate will have/ be:

- Engineering degree;
- Proven experience within BID /Tendering roles;
- Proven experience within renewables, mainly solar;
- Proven experience within services, mainly O&M services and team management.

## **KEY SKILLS:**

- Rigor;
- Autonomy within the framework delegated;
- Commitment to deliver on time;
- Ability to innovate and propose improvement actions.

If you are interested in this career opportunity, please send us your CV to [voltaliarecruits@vitalia.com](mailto:voltaliarecruits@vitalia.com), with the subject "39.2018 – O&M Bid Engineer".